

Separate Financial Statements for the year ended 30 September 2023



# Hoa Sen Group Corporate Information

Enterprise Registration 3700381324 Certificate

8 August 2001

The Enterprise Registration Certificate has been amended several times, the most recent of which is by Enterprise Registration Certificate No. 3700381324 dated 2 October 2023. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Binh Duong Province.

**Board of Directors** 

Mr. Le Phuoc Vu
Mr. Tran Ngoc Chu
Vice Chairman
Mr. Tran Quoc Tri
Mr. Ly Van Xuan
Mr. Nguyen Van Luan
Mr. Dinh Viet Duy

Chairman
Member
Member
Member
Member
Member

**Audit Committee** 

Mr. Nguyen Van Luan Chairman Mr. Dinh Viet Duy Member Mr. Ly Van Xuan Member

**Board of Management** 

Mr. Tran Quoc Tri
Mr. Vu Van Thanh
Mr. Hoang Duc Huy
Mr. Tran Quoc Pham
Mr. Nguyen Ngoc Huy
Mr. Tran Thanh Nam
Mr. Nguyen Tan Hoa

General Director
Deputy General Director
Mr. Nguyen Tan Hoa

Deputy General Director
(until 26 July 2023)

Mr. Nguyen Minh Phuc

Acting Deputy General Director

Legal representative

Mr. Le Phuoc Vu Chairman
Mr. Tran Ngoc Chu Vice Chairman
Mr. Tran Quoc Tri General Director

**Registered Office** 

No. 9, Thong Nhat Boulevard Song Than II Industrial Park Di An Ward, Di An City Binh Duong Province Vietnam

Auditor

KPMG Limited Vietnam

# Hoa Sen Group Statement of the Board of Management

The Board of Management of Hoa Sen Group ("the Company") presents this statement and the accompanying separate financial statements of the Company for the year ended 30 September 2023.

The Board of Management is responsible for the preparation and fair presentation of the separate financial statements in accordance with Vietnamese Accounting Standard, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Management:

- (a) the separate financial statements set out on pages 5 to 53 give a true and fair view of the unconsolidated financial position of the Company as at 30 September 2023, and of its unconsolidated results of operations and its unconsolidated cash flows for the year then ended, in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying separate financial statements for issue.

On behalf of the Board of Management

CÔNG TY CO CÔ PHÂN TẬP ĐĐÀN HOA SEN

> V. T. Pran Quoc Tri General Director

> > Ho Chi Minh City, 22 December 2023



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

#### INDEPENDENT AUDITOR'S REPORT

# To the Shareholders Hoa Sen Group

We have audited the accompanying separate financial statements of Hoa Sen Group ("the Company"), which comprise the separate balance sheet as at 30 September 2023, the separate statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 22 December 2023, as set out on pages 5 to 53.

## Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# **Auditor's Opinion**

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the unconsolidated financial position of Hoa Sen Group as at 30 September 2023 and of its unconsolidated results of operations and its unconsolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No.: 23-01-00382-23-1

Pham Plux Gueng Practicing Auditor Registration Certificate No. 2675-2019-007-1

Deputy General Director

**KPMG** 

Ho Chi Minh City, 22 December 2023

Tran Thi Le Hang

**Practicing Auditor Registration** Certificate No. 3782-2022-007-1

# Hoa Sen Group Separate balance sheet as at 30 September 2023

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/9/2023 VND	1/10/2022 VND	
ASSETS					
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		13,186,804,684,705	12,258,434,228,464	
Cash and cash equivalents	110	5	501,386,999,566	242,815,476,591	
Cash	111		500,636,999,566	242,065,476,591	
Cash equivalents	112		750,000,000	750,000,000	
Short-term financial investments	120		20,560,958,904	5,000,000,000	
Held-to-maturity investments	123	14(a)	20,560,958,904	5,000,000,000	
Accounts receivable – short-term	130		8,405,245,948,063	8,315,127,736,295	
Accounts receivable from customers	131	6(a)	7,416,195,465,814	7,934,070,297,881	
Prepayments to suppliers	132	7	26,549,614,993	95,559,044,734	
Loans receivable – short-term	135	8(a)	118,500,000,000	-	
Other short-term receivables	136	9(a)	854,774,675,210	299,205,562,269	
Allowance for doubtful debts	137	6(c)	(10,773,807,954)	(13,707,168,589)	
Inventories	140	10	3,749,491,109,277	3,185,372,278,891	
Inventories	141		3,876,500,070,101	3,377,955,693,089	
Allowance for inventories	149		(127,008,960,824)	(192,583,414,198)	
	450		710 110 CC0 00F	E10 110 F27 70F	
Other current assets	150	15( )	510,119,668,895	510,118,736,687	
Short-term prepaid expenses	151	15(a)	96,483,062,965	94,748,267,020	
Deductible value added tax	152	18(a)	285,106,020,138	286,790,842,330	
Taxes receivable from State Treasury	153	18(b)	128,530,585,792	128,579,627,337	

# Hoa Sen Group Separate balance sheet as at 30 September 2023 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/9/2023 VND	1/10/2022 VND
Long-term assets (200 = 210 + 220 + 240 + 250 + 260)			4,924,991,584,484	5,118,727,087,531
Accounts receivable – long-term	210		140,931,524,246	241,195,291,600
Loans receivable – long-term	215	8(b)	-	70,700,000,000
Other long-term receivables	216	9(b)	140,931,524,246	170,495,291,600
Fixed assets	220		1,016,313,002,019	1,198,450,061,079
Tangible fixed assets	221	11	848,743,235,444	1,014,508,752,822
Cost	222		3,888,602,489,525	3,794,307,134,043
Accumulated depreciation	223		(3,039,859,254,081)	(2,779,798,381,221)
Intangible fixed assets	227	12	167,569,766,575	183,941,308,257
Cost	228		254,559,214,510	259,431,861,261
Accumulated amortisation	229		(86,989,447,935)	(75,490,553,004)
Long-term work in progress	240		27,180,502,737	106,037,865,309
Construction in progress	242	13	27,180,502,737	106,037,865,309
Long-term financial investments	250		3,589,850,000,000	3,393,850,000,000
Investments in subsidiaries	251	14(b)	3,588,850,000,000	3,377,850,000,000
Held-to-maturity investments	255	14(a)	1,000,000,000	16,000,000,000
Other long-term assets	260		150,716,555,482	179,193,869,543
Long-term prepaid expenses	261	15(b)	100,428,317,304	69,639,780,740
Deferred tax assets	262	16	50,288,238,178	109,554,088,803
TOTAL ASSETS $(270 = 100 + 200)$	270		18,111,796,269,189	17,377,161,315,995

# Hoa Sen Group Separate balance sheet as at 30 September 2023 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/9/2023 VND	1/10/2022 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		6,829,845,298,714	6,210,033,388,769
Current liabilities	310		6,815,609,482,547	6,195,799,689,582
Accounts payable to suppliers	311	17	3,330,483,232,614	1,970,635,586,928
Advances from customers	312		129,957,335,766	176,845,202,295
Taxes payable to State Treasury	313	18(c)	145,505,586,644	5,275,868,275
Payables to employees	314	133.5	48,600,453,107	64,245,590,725
Accrued expenses	315	19	66,684,028,030	207,561,319,455
Other payables – short-term	319	20	42,122,470,287	18,979,145,366
Short-term borrowings	320	21	2,903,786,802,438	3,545,557,150,716
Bonus and welfare funds	322	22	148,469,573,661	206,699,825,822
Long-term liabilities	330		14,235,816,167	14,233,699,187
Other payables – long-term	337		709,500,000	709,500,000
, providing the first configuration of the first of the f	342	23	13,526,316,167	13,524,199,187
Provisions – long-term	342	23	13,320,310,107	13,324,199,187
EQUITY $(400 = 410)$	400		11,281,950,970,475	11,167,127,927,226
Owners' equity	410	24	11,281,950,970,475	11,167,127,927,226
Share capital	411	25	6,159,823,090,000	5,980,549,860,000
- Ordinary shares with voting rights	411a		6,159,823,090,000	5,980,549,860,000
Share premium	412		157,292,539,068	157,292,539,068
Other equity funds	420		77,910,496,944	187,499,009,876
Retained profits	421		4,886,924,844,463	4,841,786,518,282
- Retained profits brought forward	421a		4,638,635,861,919	4,793,615,960,838
- Retained profits for the current year			248,288,982,544	48,170,557,444
TOTAL RESOURCES (440 = 300 + 400)	440	,	18,111,796,269,189	17,377,161,315,995

22 December 2023

Approve

Prepared by:

Nguyen Thi Thanh Tuyen Accountant

Nguyen Thi Ngoc Lan Chief Accountant Tran Quoc Tri General Director

TÂP ĐOÀN

# Separate statement of income for the year ended 30 September 2023

Form B 02 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Year ended			
	Code	Note	30/9/2023 VND	30/9/2022 VND		
Revenue from sales of goods and provision of services	01	27	52,881,019,564,133	81,450,228,213,277		
Revenue deductions	02	27	276,256,396,943	260,746,998,178		
Net revenue $(10 = 01 - 02)$	10	27	52,604,763,167,190	81,189,481,215,099		
Cost of sales	11	28	50,476,627,454,498	77,388,423,409,761		
Gross profit (20 = 10 - 11)	20		2,128,135,712,692	3,801,057,805,338		
Financial income	21	29	800,850,256,543	425,167,604,879		
Financial expenses	22	30	300,217,604,297	419,889,233,636		
In which: Interest expense	23		184,694,883,045	176,518,452,634		
Selling expenses	25	31	2,121,829,595,199	3,469,159,524,662		
General and administration expenses	26	32	242,553,285,595	323,017,357,209		
Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}	30		264,385,484,144	14,159,294,710		
Other income	31		45,338,320,487	37,281,371,157		
Other expenses	32		631,991,708	2,028,544,004		
Results of other activities (40 = 31 - 32)	40		44,706,328,779	35,252,827,153		
Accounting profit before tax $(50 = 30 + 40)$	50	e	309,091,812,923	49,412,121,863		
Income tax expense – current	51	34	1,536,979,754	23,681,645,484		
Income tax expense/(benefit) - deferred	52	34	59,265,850,625	(22,440,081,065)		
Net profit after $\tan (60 = 50 - 51 - 52)$	60		248,288,982,544	48,170,557,444		

22 December 2023

Prepared by:

Nguyen Thi Thanh Tuyen Accountant Nguyen Thi Ngoc Lan Chief Accountant Tran Quoc Tri General Director

TÂP ĐOÀN

The accompanying notes are an integral part of these separate financial statements

# Hoa Sen Group Separate statement of cash flows for the year ended 30 September 2023 (Indirect method)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Profits from investing activities   105   (582,268,394,623)   (182,386,015,343)   184,694,883,045   176,518,452,634			Year ended			
Accounting profit before tax  Adjustments for  Depreciation and amortisation  Allowances and provisions  Exchange gains arising from revaluation of monetary items denominated in foreign currencies  O4 (2,114,003,286) (5,999,777,701)  Profits from investing activities  O5 (582,268,394,623) (182,386,015,343)  Interest expense  O6 184,694,883,045 176,518,452,634  Operating profit before changes in working capital  Change in receivables  O9 455,788,862,582 1,825,657,571,725  Change in inventories  O6 (508,889,546,680) 3,086,823,027,253  Change in payables and other liabilities  O7 (508,889,546,680) 3,086,823,027,253  Change in prepaid expenses  O8 1,544,513,703,402 (3,677,954,974,368)  Change in prepaid expenses  O8 1,665,814,624,700 1,659,580,117,494  Interest paid 14 (186,167,929,380) (182,460,644,247)  Income tax paid 15 (1,461,479,656) (288,320,745,818)  Other payments for operating activities 17 (191,696,191,456) (117,030,852,331)  Net cash flows from operating activities 20 1,286,489,024,208 1,071,767,875,098  CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets and other long-term assets 21 (178,762,599,745) (328,785,899,096)  Proceeds from disposals of fixed assets 22 33,972,301,805 24,389,427,659  Payments for granting loans and placement of term deposits 23 (136,060,958,904) (2,700,000,000)  Collections on loans receivable and term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254		Code Note				
Adjustments for Depreciation and amortisation O2 296,698,963,838 288,742,037,855 Allowances and provisions O3 (54,798,528,440) 112,682,357,532 Exchange gains arising from revaluation of monetary items denominated in foreign currencies O4 (2,114,003,286) (5,999,777,701) Profits from investing activities O5 (582,268,394,623) (182,386,015,343) Interest expense O6 184,694,883,045 176,518,452,634  Operating profit before changes in working capital  Change in receivables O9 455,788,862,582 1,825,657,571,725 Change in inventories O6 (598,268,394,623) (182,386,015,343) Change in payables and other liabilities O7 (508,889,546,680) 3,086,823,027,253 Change in payables and other liabilities O7 (13,914,683,956)  Interest paid Interest paid Interest paid Interest paid Interest paid O7 (13,914,683,956)  Interest paid O7 (13,914,663,956)  Interest paid O7 (13	CASH FLOWS FROM OPERATING AC	TIVITIES				
Depreciation and amortisation		01	309,091,812,923	49,412,121,863		
Allowances and provisions     Exchange gains arising from revaluation of monetary items denominated in foreign currencies		00	207 (00 072 020	200 742 027 055		
Exchange gains arising from revaluation of monetary items denominated in foreign currencies 04 (2,114,003,286) (5,999,777,701) Profits from investing activities 05 (582,268,394,623) (182,386,015,343) Interest expense 06 184,694,883,045 176,518,452,634 Operating profit before changes in working capital 08 151,304,733,457 438,969,176,840 Change in receivables 09 455,788,862,582 1,825,657,571,725 Change in inventories 10 (508,889,546,680) 3,086,823,027,253 Change in payables and other liabilities 11 1,544,513,703,402 (3,677,954,974,368) Change in prepaid expenses 12 23,096,871,939 (13,914,683,956) 1,665,814,624,700 1,659,580,117,494 Interest paid 14 (186,167,929,380) (182,460,644,247) Income tax paid 15 (1,461,479,656) (288,320,745,818) Other payments for operating activities 17 (191,696,191,456) (117,030,852,331) Net cash flows from operating activities 17 (191,696,191,456) (117,030,852,331) Proceeds from disposals of fixed assets and other long-term assets 21 (178,762,599,745) (328,785,899,096) Proceeds from disposals of fixed assets 22 33,972,301,805 24,389,427,659 Payments for granting loans and placement of term deposits 23 (136,060,958,904) (2,700,000,000) Collections on loans receivable and term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254			는 10년 전 시간 10년 10년 10년 11년 11년 11년 11년 11년 11년 11년			
Foreign currencies	Exchange gains arising from revaluation	03	(34,798,328,440)	112,082,337,332		
Profits from investing activities		04	(2,114,003,286)	(5,999,777,701)		
Operating profit before changes in working capital         08         151,304,733,457         438,969,176,840           Change in receivables         09         455,788,862,582         1,825,657,571,725           Change in inventories         10         (508,889,546,680)         3,086,823,027,253           Change in payables and other liabilities         11         1,544,513,703,402         (3,677,954,974,368)           Change in prepaid expenses         12         23,096,871,939         (13,914,683,956)           1,665,814,624,700         1,659,580,117,494           Interest paid         14         (186,167,929,380)         (182,460,644,247)           Income tax paid         15         (1,461,479,656)         (288,320,745,818)           Other payments for operating activities         17         (191,696,191,456)         (117,030,852,331)           Net cash flows from operating activities         20         1,286,489,024,208         1,071,767,875,098           CASH FLOWS FROM INVESTING ACTIVITIES           Payments for additions to fixed assets and other long-term assets         21         (178,762,599,745)         (328,785,899,096)           Proceeds from disposals of fixed assets         22         33,972,301,805         24,389,427,659           Payments for granting loans and term deposits         23		05	(582,268,394,623)	(182,386,015,343)		
Change in receivables Change in inventories Change in payables and other liabilities Change in prepaid expenses  Change in prepaid expenses  10 (508,889,546,680) 3,086,823,027,253 Change in payables and other liabilities 11 1,544,513,703,402 (3,677,954,974,368) Change in prepaid expenses 12 23,096,871,939 (13,914,683,956)  1,665,814,624,700 1,659,580,117,494  Interest paid 14 (186,167,929,380) Cher payments for operating activities 17 (1,461,479,656) (288,320,745,818) Cher payments for operating activities 17 (191,696,191,456) CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets and other long-term assets 21 22 33,972,301,805 24,389,427,659 Payments for granting loans and placement of term deposits 23 (136,060,958,904) COllections on loans receivable and term deposits 24 15,000,000,000 Collections on loans receivable and term deposits 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254	Interest expense	06	184,694,883,045	176,518,452,634		
Change in inventories Change in payables and other liabilities Change in payables and other liabilities Change in prepaid expenses  12  1,544,513,703,402 (3,677,954,974,368) (13,914,683,956)  1,665,814,624,700 1,659,580,117,494  Interest paid Income tax paid Other payments for operating activities Chash flows from operating activities CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets and other long-term assets CASH FLOWS FROM INVESTING ACTIVITIES  Payments for granting loans and placement of term deposits Callections on loans receivable and term deposits Payments for investments in subsidiaries CASH FLOWS from operating activities CASH FLOWS FROM INVESTING ACTIVITIES  Payments for granting loans and placement of term deposits CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets CASH FLOWS FROM INVES		08	151,304,733,457	438,969,176,840		
Change in inventories Change in payables and other liabilities Change in payables and other liabilities Change in prepaid expenses  12  1,544,513,703,402 (3,677,954,974,368) (13,914,683,956)  1,665,814,624,700 1,659,580,117,494  Interest paid Income tax paid Other payments for operating activities Chash flows from operating activities CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets and other long-term assets CASH FLOWS FROM INVESTING ACTIVITIES  Payments for granting loans and placement of term deposits Callections on loans receivable and term deposits Payments for investments in subsidiaries CASH FLOWS from operating activities CASH FLOWS FROM INVESTING ACTIVITIES  Payments for granting loans and placement of term deposits CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for investments in subsidiaries CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets CASH FLOWS FROM INVES	Change in receivables	09	455.788.862.582	1.825.657.571.725		
Change in payables and other liabilities Change in prepaid expenses  12  1,544,513,703,402 (3,677,954,974,368) 23,096,871,939 (13,914,683,956)  1,665,814,624,700 1,659,580,117,494  Interest paid Income tax paid Other payments for operating activities 17  Net cash flows from operating activities 17  CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets and other long-term assets 21 Proceeds from disposals of fixed assets 22 Payments for granting loans and placement of term deposits Collections on loans receivable and term deposits Payments for investments in subsidiaries Receipts of interest on term deposits, bond coupons and dividends  11  1,544,513,703,402 23,096,871,939 (136,067,958,938) (136,067,958,938) (182,460,644,247) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (191,696,191,456) (117,030,852,331)  1,286,489,024,208 1,071,767,875,098  1,071,767,			5) (5)	하는 사람이 가장 하는 것이 되었다.		
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Income tax paid   15		·	1,665,814,624,700	1,659,580,117,494		
Income tax paid   15	Interest paid	14	(186,167,929,380)	(182,460,644,247)		
Other payments for operating activities 17 (191,696,191,456) (117,030,852,331)  Net cash flows from operating activities 20 1,286,489,024,208 1,071,767,875,098  CASH FLOWS FROM INVESTING ACTIVITIES  Payments for additions to fixed assets and other long-term assets 21 (178,762,599,745) (328,785,899,096) Proceeds from disposals of fixed assets 22 33,972,301,805 24,389,427,659 Payments for granting loans and placement of term deposits 23 (136,060,958,904) (2,700,000,000) Collections on loans receivable and term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254		15				
Payments for additions to fixed assets and other long-term assets 21 (178,762,599,745) (328,785,899,096) Proceeds from disposals of fixed assets 22 33,972,301,805 24,389,427,659 Payments for granting loans and placement of term deposits 23 (136,060,958,904) (2,700,000,000) Collections on loans receivable and term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254		17	(191,696,191,456)	(117,030,852,331)		
Payments for additions to fixed assets and other long-term assets 21 (178,762,599,745) (328,785,899,096) Proceeds from disposals of fixed assets 22 33,972,301,805 24,389,427,659 Payments for granting loans and placement of term deposits 23 (136,060,958,904) (2,700,000,000) Collections on loans receivable and term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254	Net cash flows from operating activities	20	1,286,489,024,208	1,071,767,875,098		
and other long-term assets 21 (178,762,599,745) (328,785,899,096) Proceeds from disposals of fixed assets 22 33,972,301,805 24,389,427,659 Payments for granting loans and placement of term deposits 23 (136,060,958,904) (2,700,000,000) Collections on loans receivable and term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254	CASH FLOWS FROM INVESTING ACT	TIVITIES				
and other long-term assets 21 (178,762,599,745) (328,785,899,096) Proceeds from disposals of fixed assets 22 33,972,301,805 24,389,427,659 Payments for granting loans and placement of term deposits 23 (136,060,958,904) (2,700,000,000) Collections on loans receivable and term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254	Payments for additions to fixed assets					
Proceeds from disposals of fixed assets Payments for granting loans and placement of term deposits Collections on loans receivable and term deposits Payments for investments in subsidiaries Receipts of interest on term deposits, bond coupons and dividends  23 (136,060,958,904) (2,700,000,000)  [136,060,958,904] (2,700,000,000,000)  [136,060,958,904] (2,700,000,000,000)  [136,060,958,904] (2,700,000,000,000,000)  [136,060,958,904] (2,700,000,000,000,000,000,000)  [136,060,958,904] (2,700,000,000,000,000,000,000,000,000,00		21	(178,762,599,745)	(328,785,899,096)		
placement of term deposits 23 (136,060,958,904) (2,700,000,000)  Collections on loans receivable and term deposits 24 15,000,000,000 -  Payments for investments in subsidiaries 25 (130,845,602,739) -  Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254	Proceeds from disposals of fixed assets					
term deposits 24 15,000,000,000 - Payments for investments in subsidiaries 25 (130,845,602,739) - Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254	placement of term deposits	23	(136,060,958,904)	(2,700,000,000)		
Payments for investments in subsidiaries 25 Receipts of interest on term deposits, bond coupons and dividends 27 9,167,953,933 231,166,167,254		24	15,000,000,000	<u>~</u>		
bond coupons and dividends 27 9,167,953,933 231,166,167,254	Payments for investments in subsidiaries	25	(130,845,602,739)	<del>-</del> ×		
Net cash flows from investing activities 30 (387,528,905,650) (75,930,304,183)		27	9,167,953,933	231,166,167,254		
	Net cash flows from investing activities	30	(387,528,905,650)	(75,930,304,183)		

# Hoa Sen Group Separate statement of cash flows for the year ended 30 September 2023 (Indirect method – continued)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Year	ended	
	Code Note		30/9/2023 VND	30/9/2022 VND	
CASH FLOWS FROM FINANCING ACT	TIVIT	IES			
Proceeds from shares isssuance	31		=0	49,008,000,000	
Proceeds from borrowings	33		21,420,117,233,606	32,420,046,369,416	
Payments to settle loan principals	34		(22,061,887,581,884)	(33,679,445,401,829)	
Payments of dividends	36		(5,531,000)	(393,643,500)	
Net cash flows from financing activities	40		(641,775,879,278)	(1,210,784,675,913)	
Net cash flows during the year $(50 = 20 + 30 + 40)$	50		257,184,239,280	(214,947,104,998)	
Cash and cash equivalents at the beginning of the year	60		242,815,476,591	406,017,139,417	
Effect of exchange rate fluctuations on cash and cash equivalents	61		1,387,283,695	51,745,442,172	
Cash and cash equivalents at the end of the year $(70 = 50 + 60 + 61)$	70	5	501,386,999,566	242,815,476,591	

22 December 2023

Prepared by:

Nguyen Thi Thanh Tuyen
Accountant

Nguyen Thi Ngoc Lan Chief Accountant r. Bigh Fran Quoc Tri General Director

TẬP ĐOÀN

# Notes to the separate financial statements for the year ended 30 September 2023

Form **B** 09 - **DN** 

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying separate financial statements.

# 1. Reporting entity

# (a) Ownership structure

Hoa Sen Group ("the Company") is a joint stock company incorporated in Vietnam.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange with trading code "HSG" in accordance with Decision No. 117/QĐ-SGDHCM dated 5 November 2008 issued by the Ho Chi Minh City Stock Exchange.

## (b) Principal activities

The Company's principal activities are manufacturing roofing sheets by galvanised steel, zinc alloy, paint galvanised zinc plating and plating of other alloys; producing steel purlins, galvanised purlins; manufacturing black steel pipes, galvanised steel pipes and other alloys; manufacturing steel mesh, galvanised steel wire, steel wire; buying and selling building materials, capital goods and consumer goods; providing warehousing and transportation services; providing industrial and civil construction services; and producing cold rolled steel coils and leasing machinery and equipment and other tangible belongings.

#### (c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

## (d) Company structure

As at 30 September 2023, the Company had 9 subsidiaries and 1 associate (1/10/2022: 9 subsidiaries and 1 associate) as listed in Note 14(b).

As at 30 September 2023, the Company had 5,195 employees (1/10/2022: 5,678 employees).

# 2. Basis of preparation

#### (a) Statement of compliance

The separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. The Company also prepares and issues its consolidated financial statements separately. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate financial statements should be read in conjunction with the Company's consolidated financial statements.

**Form B 09 - DN** 

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

## (c) Annual accounting period

The annual accounting period of the Company is from 1 October to 30 September.

## (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purpose.

# 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

#### (a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the buying exchange rate and selling exchange rate, respectively at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the separate statement of income.

#### (b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC

dated 22 December 2014 of the Ministry of Finance)

#### (c) Investments

## (i) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks and bank bonds. These investments are stated at cost less allowance for doubtful debts.

#### (ii) Investments in subsidiaries and associates

For the purpose of these separate financial statements, investments in subsidiaries and associates are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss which may cause the Company to lose its invested capital, unless there is evidence that the value of the investment has not been diminished. The allowance is reversed if the investee subsequently made a profit that offsets the previous losses for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

# (d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

#### (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

**Form B 09 – DN** 

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

## (f) Tangible fixed assets

## (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the separate statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

## (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

п	buildings and structures	5-30 years
11	machinery and equipment	3 – 10 years
ш	motor vehicles	2-10 years
	office equipment	3-10 years
п	others	5 - 8 years

# (g) Intangible fixed assets

#### (i) Land use rights

Land use rights are stated at cost less accumulated amortisation. The initial cost of a land use rights comprises its purchase price and any direct attributable costs incurred in conjunction with securing the land use rights. Land use rights with definite term are amortised on a straight-line basis over the term of land use rights which is from 14 years to 55 years. Land use rights with indefinite term are not amortised.

#### (ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 to 6 years.

Notes to the separate financial statements for the year ended 30 September 2023 (continued)

**Form B 09 - DN** 

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (h) Construction in progress

Construction in progress represents the cost of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the year of construction and installation.

#### (i) Long-term prepaid expenses

## (i) Advertising panels

Advertising panels are initially recognised at cost and are amortised on a straight-line basis over a period ranging from 2 to 3 years.

#### (ii) Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and instruments are amortised on a straightline basis over a period ranging from 2 to 3 years.

#### (iii) Rental expenses

Rental expenses comprise prepayments for warehouse rental during the Company's production and business operations and are initially recognised at cost. These prepayments are amortised on a straight-line basis over the lease terms ranging from 2 to 3 years.

#### (iv) Maintenance expenses

Maintenance expenses represent costs to repair and replace machinery, equipment and other fixed assets which do not meet the recognition requirements of fixed assets. Maintenance expenses are initially recognised at cost and amortised on a straight-line basis over a period ranging from 2 to 3 years.

#### (j) Trade and other payables

Trade and other payables are stated at their cost.

#### (k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

## (l) Share capital

### (i) Ordinary shares

Ordinary shares are recognised at par value.

## (ii) Share premium

Excess of cash receipt from share issues over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects is recognised as a deduction from share premium.

#### (m) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purpose and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Notes to the separate financial statements for the year ended 30 September 2023 (continued)

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (n) Revenue and other income

#### (i) Goods sold

Revenue from sales of goods is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

## (ii) Processing service

Revenue from processing service is recognised in the separate statement of income when the goods have been processed and accepted by the customers. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

#### (iii) Rental income

Rental income from operating lease is recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised in the separate statement of income as an integral part of the total rental income.

#### (iv) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### (v) Dividend income

Dividend income is recognised when the right to receive dividend is established.

## (o) Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straightline basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense, over the term of the lease.

#### (p) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the year of construction are capitalised as part of the cost of the assets concerned.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

## (q) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

## (r) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

## (s) Comparative information

Comparative information in these separate financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these separate financial statements is not intended to present the Company's unconsolidated financial position, unconsolidated results of operation and unconsolidated cash flows for the prior year.

# 4. Segment reporting

#### (a) Business segments

The Company's principal business activities are manufacturing and trading galvanized steel roofing sheets, aluminum-zinc alloys, galvanized coatings and construction materials. Other activities are asset leasing and service provision. During the year, other activities accounted for an insignificant proportion of the unconsolidated revenue and unconsolidated results of operations of the Company, accordingly, the financial information presented in the separate balance sheets as at 30 September 2023 and 1 October 2022 and all revenue, expenses presented in the separate statements of income for the years ended 30 September 2023 and 30 September 2022 were mainly related to the Company's principal business activities.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

## (b) Geographical segments

The Company's geographical segments were based on the locations of customers as follows:

	Geographical segments						
	Domestic VND	Export VND	Total VND				
Year ended 30 September 2023							
Net revenue Cost of sales	39,593,660,448,682 (38,503,724,674,301)	13,011,102,718,508 (11,972,902,780,197)	52,604,763,167,190 (50,476,627,454,498)				
	1,089,935,774,381	1,038,199,938,311	2,128,135,712,692				
Year ended 30 September 2022							
Net revenue Cost of sales	56,214,951,778,660 (55,347,026,256,953)	24,974,529,436,439 (22,041,397,152,808)	81,189,481,215,099 (77,388,423,409,761)				
	867,925,521,707	2,933,132,283,631	3,801,057,805,338				

# 5. Cash and cash equivalents

	30/9/2023 VND	1/10/2022 VND
Cash on hand Cash in banks Cash in transit Cash equivalents (*)	19,658,150,000 480,959,663,566 19,186,000 750,000,000	15,584,046,000 226,481,430,591 750,000,000
	501,386,999,566	242,815,476,591

(\*) Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transactions dates and earned annual interest at rates 2.7% (1/10/2022: from 3.3% to 4.6%).

As of 30 September 2023, term deposits of VND750 million (1/10/2022: VND750 million) were secured over a guarantee contract issued by Vietnam Joint Stock Commercial Bank for Industry and Trade - Binh Duong Industrial Park Branch.

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# 6. Accounts receivable from customers

# (a) Accounts receivable from customers detailed by significant customers

	30/9/2023 VND	1/10/2022 VND
Hoa Sen Nhon Hoi - Binh Dinh One Member Limited Liability Company	2,215,264,273,972	2,652,930,737,630
Hoa Sen Nghe An One Member Limited Liabilities Company Hoa Sen Steel One Member Company Limited	1,372,936,869,815 946,241,475,038	2,422,283,777,755 403,645,299,396
Hoa Sen Phu My One Member Limited Liabilities Company Other customers	895,604,786,299 1,986,148,060,690	864,997,781,220 1,590,212,701,880
	7,416,195,465,814	7,934,070,297,881

# (b) Accounts receivable from customers who are related parties

	30/9/2023 VND	1/10/2022 VND
Subsidiaries		
Hoa Sen Nhon Hoi - Binh Dinh One Member Limited Liability Company	2,215,264,273,972	2,652,930,737,630
Hoa Sen Nghe An One Member Limited Liabilities Company House Street One Member Company Limited	1,372,936,869,815 946,241,475,038	2,422,283,777,755 403,645,299,396
Hoa Sen Steel One Member Company Limited Hoa Sen Phu My One Member Limited Liabilities	895,604,786,299	864,997,781,220
Company Hoa Sen Plastics Joint Stock Company Hoa Sen Plastics Joint Stock Company	431,164,423,550	607,338,753,185 917,618,361
Hoa Sen Ha Nam One Member Limited Liability Company Hoa Sen Yen Bai Building Materials	-	5,254,326,475
One Member Limited Liabilities Company		3,234,320,473

The trade related amounts due from the related parties were unsecured, interest free and are receivable within 365 days from invoice dates.

Hoa Sen Group Notes to the separate financial statements for the year ended 30 September 2023 (continued)

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# (c) Bad and doubtful debts

	0 1	30/9	9/2023	D	0	1/10	0/2022	Dagawayahla
	Overdue days	Cost VND	Allowance VND	Recoverable amount VND	Overdue days	Cost VND	Allowance VND	Recoverable amount VND
Overdue debts Mekong Consultant Trading					More than			
Construction Joint Stock Company	<del>- 11</del> 10	⊕ ii <del>-</del>	-	-	4 years	1,648,743,436	(1,648,743,436)	-
Hai Thuy Limited Liability		3-		-	I'IOIO tiluli			
Company	-				6 years	1,545,000,625	(1,545,000,625)	-
Hiep Loan Construction Steel					More than 3 years	1 243 508 106	(1,243,508,106	· -
Company Limited	-	-	•	-	More than	1,243,308,100	(1,243,300,100	
Hoang Thai Private Enterprise	From 6 months to			-	6 years From 2 to more than	1,023,359,294	(1,023,359,294)	-
Other customers	2 years	10,773,807,954	(10,773,807,954)	-	5 years	8,246,557,128	(8,246,557,128	-
		10,773,807,954	(10,773,807,954	) -		13,707,168,589	(13,707,168,589	) -

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Movements of allowance for doubtful debts during the year were as follows:

Year ei	Year ended	
30/9/2023 VND	30/9/2022 VND	
13,707,168,589 10,773,807,954	13,731,284,589	
(13,707,168,589)	(24,116,000)	
10,773,807,954	13,707,168,589	
30/9/2023 VND	1/10/2022 VND	
4,508,131,372	_	
3,928,890,565	<b>.</b> ⊒8	
2,915,783,476	2,915,783,476	
844,762,499	9,445,374,912	
	15 (00 000 000	
	15,600,000,000 14,763,244,800	
14,352,047,081	52,834,641,546	
26,549,614,993	95,559,044,734	
30/9/2023 VND	1/10/2022 VND	
118,500,000,000		
	30/9/2023 VND  13,707,168,589 10,773,807,954 (13,707,168,589)  10,773,807,954  30/9/2023 VND  4,508,131,372 3,928,890,565 2,915,783,476 844,762,499  14,352,047,081  26,549,614,993  30/9/2023 VND	

These loans are unsecured, have original term to maturity from 3 to 12 months and earned annual interest at 3.5%.

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# (b) Loans receivable - long-term

<b>G</b>	30/9/2023 VND	1/10/2022 VND
Loans receivable from Hoa Sen Yen Bai Joint Stock Company – a subsidiary		70,700,000,000

Movements of long-term loans receivable during the year were as follows:

Year ended	
0/9/2023	30/9/2022
VND	VND
,700,000,000	-
,000,000,000	2,700,000,000
,700,000,000)	-
-	68,000,000,000
-	70,700,000,000
1	0/9/2023 VND ,700,000,000

# 9. Other receivables

## (a) Other short-term receivables

	30/9/2023 VND	1/10/2022 VND
Receivable from profits distribution  Deposit awaiting settlement at Joint Stock Commercial	569,044,918,051	154,371,185,341
Bank for Foreign Trade of Vietnam	144,324,780,746	=
Advances for purchases of lands	58,438,165,400	53,832,470,000
Advances to employees	25,152,379,411	31,942,549,257
Short-term deposits and rental deposits	32,922,961,831	32,995,045,800
Receivables from transfers of land use rights	12,818,775,000	12,818,775,000
Shortage of assets awaiting resolution	10,345,169,668	1,631,088,893
Interest income from loans receivable	=	5,248,575,343
Other receivables	1,727,525,103	6,365,872,635
	854,774,675,210	299,205,562,269

Notes to the separate financial statements for the year ended 30 September 2023 (continued)

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# Other short-term receivables from related parties

	30/9/2023 VND	1/10/2022 VND
Subsidiaries  Hoa Sen Nghe An One Member Limited Liabilities Company Hoa Sen Steel One Member Company Limited Hoa Sen Ha Nam One Member Limited Liability Company Hoa Sen Binh Dinh Sole Member Limited Company Hoa Sen Yen Bai Building Materials One Member Limited Liabilities Company Hoa Sen Yen Bai Joint Stock Company	452,606,481,613 79,701,680,202 21,793,140,575 14,943,615,661	55,113,744,672 59,919,400,868 32,534,930,981 6,803,108,820 5,248,575,343
Company owned by the Company's Chairman Hoa Sen Holdings Group	1,010,000,000	1,448,000,000
Key management personnel  Mr. Hoang Duc Huy - Deputy General Director	45,462,225,000	45,462,225,000

Other receivables from the related parties were unsecured, interest free and are receivable on demand.

# (b) Other long-term receivables

	30/9/2023 1/10/2022 VND VND
Rental deposits Others	127,931,524,246 161,495,291,600 13,000,000,000 9,000,000,000
	140,931,524,246 170,495,291,600

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## 10. Inventories

	30/9/2023		1/10/2022	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	1,158,658,126,605	(15,816,167,731)	114,509,419,480	~
Raw materials	435,595,761,803	(13,737,221,633)	477,122,815,899	(37,069,055,231)
Tools and supplies	150,718,345,305	=	172,405,446,071	=
Work in progress		.=	4,834,046	
Finished goods Merchandises	871,628,051,071	(25,238,466,823)	1,109,718,290,205	(84,128,944,549)
goods	1,259,899,785,317	(72,217,104,637)	1,504,194,887,388	(71,385,414,418)
_	3,876,500,070,101	(127,008,960,824)	3,377,955,693,089	(192,583,414,198)

As at 30 September 2023, inventories with carrying amounts of VND1,614,030 million (1/10/2022: VND2,016,477 million) were pledged with banks as security for loans granted to the Company (Note 21).

Movements of allowance for inventories during the year were as follows:

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
Opening balance Allowance (reversed)/made during the year	192,583,414,198 (65,574,453,374)	80,458,082,586 112,125,331,612	
Closing balance	127,008,960,824	192,583,414,198	

Notes to the separate financial statements for the year ended 30 September 2023 (continued)

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# 11. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Others VND	Total VND
Cost						
Opening balance Additions Transfers from construction in progress Tranfers from intangible fixed assets Disposals Written off	774,658,362,424 598,034,486 83,185,510,661 - (137,900,000) (1,246,719,022)		320,216,460,166 2,568,536,364 3,847,900,311 - (2,762,515,667)	76,375,572,729 - 8,373,081,818 4,986,512,351 -	22,210,769,141 9,597,000 8,130,113,152	10,974,961,741
Closing balance	857,057,288,549	2,587,589,173,611	323,870,381,174	89,735,166,898	30,350,479,293	3,888,602,489,525
Accumulated depreciation						
Opening balance Charge for the year Tranfers from intangible fixed assets Disposals Written off	321,215,298,917 70,967,015,774 - (16,205,477) (1,052,818,994)		236,097,412,843 32,710,797,616 - (2,555,410,619)	55,019,104,849 10,299,942,473 2,066,858,784	21,783,394,234 1,654,037,433 - -	2,779,798,381,221 283,133,210,123 2,066,858,784 (23,635,619,703) (1,503,576,344)
Closing balance	391,113,290,220	2,291,669,826,248	266,252,799,840	67,385,906,106	23,437,431,667	3,039,859,254,081
Net book value						
Opening balance Closing balance	453,443,063,507 465,943,998,329	455,162,799,205 295,919,347,363	84,119,047,323 57,617,581,334	21,356,467,880 22,349,260,792	427,374,907 6,913,047,626	1,014,508,752,822 848,743,235,444

# Notes to the separate financial statements for the year ended 30 September 2023 (continued)

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Included in tangible fixed assets were assets costing VND1,640,344 million which were fully depreciated as at 30 September 2023 (1/10/2022: VND1,175,749 million), but which are still in active use.

As at 30 September 2023, tangible fixed assets with net book value of VND114,967 million (1/10/2022: VND193,584 million) were pledged with banks as security for loans granted to the Company (Note 21).

# 12. Intangible fixed assets

	Land use rights VND	Software VND	Total VND
Cost			
Opening balance Additions	200,234,842,108 113,865,600	59,197,019,153	259,431,861,261 113,865,600
Tranfers to tangible fixed assets	-	(4,986,512,351)	(4,986,512,351)
Closing balance	200,348,707,708	54,210,506,802	254,559,214,510
Accumulated amortisation			
Opening balance Charge for the year Tranfers to tangible fixed assets	33,977,518,763 2,551,332,841	41,513,034,241 11,014,420,874 (2,066,858,784)	75,490,553,004 13,565,753,715 (2,066,858,784)
Closing balance	36,528,851,604	50,460,596,331	86,989,447,935
Net book value		E	
Opening balance Closing balance	166,257,323,345 163,819,856,104	17,683,984,912 3,749,910,471	183,941,308,257 167,569,766,575

Included in intangible fixed assets were assets costing VND456 million which were fully amortised as at 30 September 2023 (1/10/2022: VND456 million), but which are still in active use.

As at 30 September 2023, intangible fixed assets with net book value of VND65,077 million (1/10/2022: VND65,802 million) were pledged with banks as security for loans granted to the Company (Note 21).



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# 13. Construction in progress

Major construction in progress were as follows:

	30/9/2023 VND	1/10/2022 VND
Machinery and equipment waiting for installation Construction and renovation costs of Hoa Sen Home project Major maintenance expenses of fixed assets Others	12,473,213,114 12,111,342,101 272,693,086 2,323,254,436	18,689,210,837 73,383,240,019 13,119,891,601 845,522,852
-	27,180,502,737	106,037,865,309

Movements of construction in progress during the year were as follows:

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
	VND	VND	
Opening balance	106,037,865,309	180,277,059,193	
Additions	105,729,807,473	272,415,965,753	
Transfers to tangible fixed assets	(128,966,965,597)	(320,452,190,169)	
Transfers to long-term prepaid expenses	(52,200,883,683)	(25,723,501,813)	
Transfers to short-term prepaid expenses	(3,419,320,765)	(479,467,655)	
Closing balance	27,180,502,737	106,037,865,309	

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## 14. Financial investments

## (a) Held-to-maturity investments

Held-to-maturity investments - short-term

	30/9/2023 VND	1/10/2022 VND	
Term deposits	20,560,958,904	5,000,000,000	

Held-to-maturity investments – short-term included term deposits at banks in VND with original terms to maturity of more than 3 months from their transaction dates and less than 12 months from the end of the annual accounting period. As at 30 September 2023, these term deposits earned interest at rates ranging from 5.4% to 5.7% per annum (1/10/2022: 4% per annum).

## Held-to-maturity investments - long-term

	30/9/2023 VND	1/10/2022 VND
Bonds issued by Vietnam Bank for Industry and Trade Securities Joint Stock Company (*) Bonds issued by Agribank Securities Corporation (**)	1,000,000,000	15,000,000,000 1,000,000,000
	1,000,000,000	16,000,000,000

- (\*) These bonds have 10 year tenor, are denominated in VND and earned interest at the average of interest rate of 12 months Vietnam Dong individual saving deposits quoted by 4 local banks (Agribank, Vietcombank, Vietinbank and BIDV) plus an annual margin of 1.2%. During the year, these bonds were settled before their maturity.
- (\*\*) These bonds have 7 year tenor, are denominated in VND and earned interest at the average of interest rate of 12 months Vietnam Dong individual saving deposits quoted by 4 local banks (Agribank, Vietcombank, Vietinbank and BIDV) plus an annual margin of 1.2%.

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# (b) Equity investments in other entities

			30/9/2023			1/10/2022	
		% of equity owned/ voting rights	Cost VND	Allowance for diminution in value VND	% of equitous owned/voting rights	ty Cost VND	Allowance for diminution in value VND
In	westments in subsidiaries  Hoa Sen Nghe An One Member Limited Liabilities Company Hoa Sen Nhon Hoi - Binh Dinh One Member Limited	100%	1,100,000,000,000	-	100%	1,100,000,000,000	-
	Liability Company Hoa Sen Steel One Member Company Limited	100% 100%	770,000,000,000 280,000,000,000		100% 100%	770,000,000,000 280,000,000,000	120
	Hoa Sen Phu My One Member Limited Liabilities Company Hoa Sen Ha Nam One Member Limited Liability Company	100% 100%	380,000,000,000 200,000,000,000	-	100% 100%	250,000,000,000 200,000,000,000	-
-	Hoa Sen Plastics Joint Stock Company	99.95%	299,850,000,000		99.95%	299,850,000,000	
	Hoa Sen Binh Dinh Sole Member Limited Company Hoa Sen Yen Bai Joint Stock Company	100% 95.962%	105,000,000,000 404,000,000,000		100% 95%	105,000,000,000 323,000,000,000	
•	Hoa Sen Yen Bai Building Materials One Member Limited Liabilties Company	100%	50,000,000,000	8 <b>=</b>	100%	50,000,000,000	-
			3,588,850,000,000	-	,	3,377,850,000,000	-
In	nvestment in an associate  Hoa Sen International Port Joint Stock Company (i)		-	<b>-</b> 33		-	-
			3,588,850,000,000	-		3,377,850,000,000	-
					,		





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(i) Hoa Sen International Port Joint Stock Company was incorporated under Enterprise Registration Certificate No. 3502399898 issued by the Department of Planning and Investment of Ba Ria Vung Tau Province on 5 July 2019, in which the Company holds 49% ownership. As at 30 September 2023, the Company has not made any capital contribution to Hoa Sen International Port Joint Stock Company.

Movements of investments in subsidiaries during the year were as follows:

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
Opening balance Increase in investment in subsidiaries by cash	3,377,850,000,000 130,845,602,739	3,228,000,000,000	
Increase in investment in subsidiaries through conversion of loans receivable Increase in investment in subsidiaries through conversion	72,700,000,000	75	
of interest receivable Increase in investments in subsidiaries by off setting	7,454,397,261	1-	
accounts receivable from customers		149,850,000,000	
Closing balance	3,588,850,000,000	3,377,850,000,000	

# 15. Prepaid expenses

# (a) Short-term prepaid expenses

	30/9/2023 VND	1/10/2022 VND
Rental expenses Advertising panels Tools and instruments Maintenance expenses Insurance fee Consulting expenses Other short-term prepaid expenses	64,417,050,951 12,053,314,299 7,097,532,603 3,277,044,736 1,665,144,665 420,243,334 7,552,732,377	64,585,607,908 7,532,677,931 8,433,302,530 4,186,028,112 2,156,343,069 188,404,107 7,665,903,363
	96,483,062,965	94,748,267,020

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# (b) Long-term prepaid expenses

	30/9/2023 VND	1/10/2022 VND
Advertising panels Tools and instruments Maintenance expenses Prepaid rental expenses Other long-term prepaid expenses	29,506,341,258 23,936,086,329 29,666,238,371 7,087,889,100 10,231,762,246	25,604,930,564 18,132,685,548 10,989,601,459 10,596,319,316 4,316,243,853
	100,428,317,304	69,639,780,740

Movements of long-term prepaid expenses during the year were as follows:

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
Opening balance Additions Transfers from construction in progress Amortisation for the year Disposals	69,639,780,740 34,775,660,765 52,200,883,683 (55,043,240,550) (1,144,767,334)	38,680,005,935 38,837,490,092 25,723,501,813 (33,467,890,065) (133,327,035)	
Closing balance	100,428,317,304	69,639,780,740	

# 16. Deferred tax assets

	Tax rate	30/9/2023 VND	1/10/2022 VND
<ul> <li>Deferred tax assets are recognised for:</li> <li>Accrued expenses</li> <li>Allowances and provisions</li> <li>Unrealised profits/(losses)</li> <li>Unrealised foreign exchange gains</li> </ul>	20% 20% 20% 20%	14,944,363,399 30,261,816,989 5,565,058,173 (483,000,383)	72,253,284,528 41,258,116,558 (3,957,312,283)
	_	50,288,238,178	109,554,088,803

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# 17. Accounts payable to suppliers

# (a) Accounts payable to suppliers detailed by significant suppliers

	Cost/Amount within repayment capacity		
	30/9/2023 VND	1/10/2022 VND	
Win Faith Trading Limited	1,060,712,721,850	( <del>=</del> )	
Hoa Sen Binh Dinh Sole Member Limited Company	334,337,182,195	458,751,657,862	
Hoa Sen Nhon Hoi - Binh Dinh One Member Limited			
Liability Company	253,940,389,459	466,964,809,368	
Formosa Ha Tinh Steel Corporation	215,321,324,077	484,333,050,520	
Hoa Sen Ha Nam One Member Limited Liability Company	111,279,330,138	205,051,386,730	
Other suppliers	1,354,892,284,895	355,534,682,448	
	3,330,483,232,614	1,970,635,586,928	

# (b) Accounts payable to suppliers who are related parties

	Cost/Amount within repayment capacity 30/9/2023 1/10/2022	
	VND	VND
Subsidiaries		
Hoa Sen Binh Dinh Sole Member Limited Company Hoa Sen Nhon Hoi - Binh Dinh One Member Limited	334,337,182,195	458,751,657,862
Liability Company	253,940,389,459	466,964,809,368
Hoa Sen Ha Nam One Member Limited Liability Company	111,279,330,138	205,051,386,730
Hoa Sen Yen Bai Building Materials One Member Limited	20,317,701,360	47,205,825,100
Liabilties Company Hoa Sen Plastics Joint Stock Company	505,888,267	47,203,823,100
Companies owned by the Company's Chairman		
Hoa Sen Holdings Group	4,927,051,994	517,408,886
Hoa Sen Nghe An Investment Company Limited	7,879,921	86,963,661

The trade related amounts due to the related parties are unsecured, interest free and payable within 365 days from invoice dates for subsidiaries and within 45 days from invoice dates for companies owned by the Company's Chairman.

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# 18. Taxes

#### (a) Deductible value added tax

	1/10/2022	Incurred	Refunded	Netted-off	30/9/2023
	VND	VND	VND	VND	VND
Deductible value added tax	286,790,842,330	5,377,873,793,544	(1,118,180,000,000)	(4,261,378,615,736)	285,106,020,138

# (b) Taxes receivable from State Treasury

	1/10/2022 VND	Netted-off VND	Reclassified VND	30/9/2023 VND
Corporate income tax Personal income tax Other taxes	128,573,872,546 4,805,422 949,369	(75,500,098) - (949,369)	27,407,922 -	128,498,372,448 32,213,344
	128,579,627,337	(76,449,467)	27,407,922	128,530,585,792



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# (c) Taxes payable to State Treasury

	1/10/2022 VND	Incurred VND	Paid VND	Netted-off VND	Reclassified VND	30/9/2023 VND
Value added tax Import-export tax Corporate income tax Personal income tax Other taxes	2,757,214,460 79,574,109 - 2,439,079,706	4,978,853,583,453 2,691,343,521 1,536,979,754 31,548,974,642 8,451,492,678	(577,393,366,895) (2,738,942,709) (1,461,479,656) (32,109,920,452) (7,721,288,686)	(4,261,378,615,736) - (75,500,098) - (949,369)	- - - 27,407,922 -	142,838,815,282 31,974,921 - 1,905,541,818 729,254,623
-	5,275,868,275	5,023,082,374,048	(621,424,998,398)	(4,261,455,065,203)	27,407,922	145,505,586,644

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## 19. Accrued expenses

19.	Accrued expenses		
		30/9/2023 VND	1/10/2022 VND
	Trade discounts Electricity expenses Transportation expenses	48,754,012,121 7,929,241,402 2,197,954,978	10,580,760,500 8,772,973,606
	Construction in progress Interest expense Salary and bonus	2,004,568,119 1,669,015,121 644,609,213	5,981,920,235 3,142,061,456 175,807,342,057
	Others	3,484,627,076	3,276,261,601
20.	Other payables – short-term		
		30/9/2023 VND	1/10/2022 VND
	Export Documentary Credit Bill Negotiation payable Short-term deposits received Dividend payables	28,135,471,782 5,674,230,502 3,541,015,977	4,533,857,502 3,546,546,977
	Social insurance, health insurance, unemployment insurance and union funds Payables to related parties Other payables	1,723,454,640 185,203,980 2,863,093,406	1,807,923,260 9,090,817,627
		42,122,470,287	18,979,145,366
	Other payables – short-term from related parties	20/0/2022	1/10/2022
		30/9/2023 VND	1/10/2022 VND
	Subsidiary Hoa Sen Yen Bai Building Materials One Member Limited Liabilties Company	185,203,980	-3

Hoa Sen Group

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# 21. Sh

Short-term borrowings	1/10/2022 Movements during the year Carrying amount/		uring the year	30/9/2023 Carrying amount/ Amount within
	Amount within repayment capacity VND	Additions VND	Repayments VND	repayment capacity VND
Short-term borrowings	3,545,557,150,716	21,420,117,233,606	(22,061,887,581,884)	2,903,786,802,438
Terms and conditions of outstanding short-term borrowings were	as follows:			
Lenders		Note Curre	30/9/2023 VND	1/10/2022 VND

Lenders	Note	Currency	30/9/2023 VND	1/10/2022 VND
<ul> <li>Vietnam Joint Stock Commercial Bank for Industry and Trade - Binh Duong Industrial</li> <li>Park Branch</li> <li>Vietnam Joint Stock Commercial Bank for Industry and Trade - Binh Duong Industrial</li> </ul>	(i)	VND	1,625,599,905,996	67,760,505,201
Park Branch Joint Stock Commercial Bank for Foreign Trade of Vietnam - South Binh Duong Branch Joint Stock Commercial Bank for Foreign Trade of Vietnam - South Binh Duong Branch HSBC Bank (Vietnam) Ltd. United Overseas Bank (Vietnam) Limited Kasikornbank Public Bank Limited - Ho Chi Minh City Branch	(i) (ii) (ii) (iii) (iv) (v)	USD VND USD VND VND VND	1,100,416,059,001 - - 177,770,837,441	1,299,533,881,430 1,338,014,916,558 151,710,297,416 421,607,418,953 266,930,131,158
			2,903,786,802,438	3,545,557,150,716

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Terms and conditions of outstanding short-term borrowings were as follows:

	Lenders	Currency	Credit limit	Interest rat 30/9/2023 1	ate 1/10/2022	Pledged assets
i.	Vietnam Joint Stock Commercial Bank for Industry and Trade - Binh Duong Industrial Park Branch	VND USD	VND4,000 billion	2.8% - 5.2% 3.86	36% - 4.10% 2.50%	Land use rights, buildings, structures, machinery and equipment, accounts receivable
ii.	Joint Stock Commercial Bank for Foreign Trade of Vietnam - South Binh Duong Branch	VND USD	VND2,400 billion		.50% - 5.0% 60% - 1.90%	Land use rights, machinery and equipment and inventories, buildings, structures, accounts receivable
iii.	HSBC Bank (Vietnam) Ltd.	VND	USD60 million	- 4.3	.30% - 5.0%	Inventories, machinery and equipment, land use rights and constructions on land and certain fixed assets of Hoa Sen Binh Dinh Sole Member Limited Company, a subsidiary
iv.	United Overseas Bank (Vietnam) Limited	VND	USD23 million	- 4.30	30% - 5.20%	Inventories
v.	Kasikornbank Public Bank Limited - Ho Chi Minh City Branch	VND	USD10 million	2.4% - 2.6%		Inventories

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### 22. Bonus and welfare funds

Movements of bonus and welfare funds during the year were as follows:

	Year ended			
	30/9/2023 VND	30/9/2022 VND		
Opening balance Appropriation from retained profits Utilisation of funds during the year	206,699,825,822 10,053,653,206 (68,283,905,367)	75,028,510,629 172,540,289,352 (40,868,974,159)		
Closing balance	148,469,573,661	206,699,825,822		

# 23. Provisions - long-term

Provisions – long-term represented provision for severance allowance. Movements of provision for severance allowance during the year were as follows:

	Year ended			
	30/9/2023 VND	30/9/2022 VND		
Opening balance Provision made during the year	13,524,199,187 2,116,980	12,943,057,267 581,141,920		
Closing balance	13,526,316,167	13,524,199,187		

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# 24. Changes in owners' equity

	Share capital VND	Share premium VND	Other equity funds VND	Retained profits VND	Total VND
Balance at 1 October 2021	4,934,818,960,000	157,292,539,068	90,695,201,265	6,135,844,836,973	11,318,651,537,306
Net profit for the year Share dividends Shares issued under employee stock ownership plans Appropriation to bonus and welfare fund Appropriation to equity funds Utilisation of funds	996,722,900,000 49,008,000,000	-	172,965,686,783 (76,161,878,172)	48,170,557,444 (996,722,900,000) - (172,540,289,352) (172,965,686,783)	48,170,557,444 - 49,008,000,000 (172,540,289,352) - (76,161,878,172)
Balance at 1 October 2022	5,980,549,860,000	157,292,539,068	187,499,009,876	4,841,786,518,282	11,167,127,927,226
Net profit for the year Share dividends (i) Appropriation to bonus and welfare fund Appropriation to equity funds (ii) Utilisation of funds	179,273,230,000	-	13,823,773,157 (123,412,286,089)	248,288,982,544 (179,273,230,000) (10,053,653,206) (13,823,773,157)	(10,053,653,206)
Balance at 30 September 2023	6,159,823,090,000	157,292,539,068	77,910,496,944	4,886,924,844,463	11,281,950,970,475

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- (i) In accordance with the Resolution of the General Meeting of Shareholders dated 10 March 2023 and Resolution of the Board of Directors dated 18 May 2023, the Company paid share dividends through issuance of new shares. There were 17,927,323 shares issued at par value of VND10,000/share (for the year ended 30 September 2022: in accordance with the Resolution of the General Meeting of Shareholders dated 21 March 2022 and Resolution of the Board of Directors dated 29 September 2022 the Company issued 99,672,290 shares at par value of VND10,000/share).
- (ii) In accordance with the Resolution of the General Meeting of Shareholders dated 21 March 2022 and Resolution of the Board of Directors dated 1 October 2022, the Company has appropriated VND13,824 million from retained profits brought forward (for the year ended 30 September 2022: in accordance with the Resolution of the General Meeting of Shareholders dated 21 January 2021 and Resolution of the Board of Directors dated 16 November 2021, the Company has appropriated VND172,966 million from retained profits brought forward) to other equity funds for the purpose of paying remunerations and operating expenses of the Board of Directors, charitable activities and other activities of the Company as approved by of the Board of Directors.

### 25. Share capital

The Company's authorised and issued share capital are:

	30/9/2023		1/10/2022	
Authorised and issued	Number of shares	VND	Number of shares	VND
share capital Ordinary shares	615,982,309	6,159,823,090,000	598,054,986	5,980,549,860,000
Shares in circulation Ordinary shares	615,982,309	6,159,823,090,000	598,054,986	5,980,549,860,000

All ordinary shares have a par value of VND10,000 each. Each share is entitled to one vote at shareholders' meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally in regard to the Company's residual assets. In respect of shares bought back by the Company prior to 1 January 2021, all rights are suspended until those shares are reissued.

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Movements of share capital during the year were as follows:

	Year ended				
	30/	9/2023	30/9	9/2022	
	Number of shares	VND	Number of shares	VND	
Opening balance Share dividends Shares issued under	598,054,986 17,927,323	5,980,549,860,000 179,273,230,000	493,481,896 99,672,290	4,934,818,960,000 996,722,900,000	
employee stock ownership plans	-	<b>u</b> )	4,900,800	49,008,000,000	
Closing balance	615,982,309	6,159,823,090,000	598,054,986	5,980,549,860,000	

# 26. Off balance sheet items

#### (a) Lease

#### (i) Lease commiments

The future minimum lease payments under non-cancellable operating leases were:

	30/9/2023 VND	1/10/2022 VND
Within one year From two to five years More than five years	184,530,335,648 566,172,450,076 322,064,111,424	190,704,970,814 671,436,595,330 402,599,723,559
	1,072,766,897,148	1,264,741,289,703

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#### (ii) Lease receipts

The Company leases premises, offices and vehicles under operating lease arrangements. At the reporting date, the minimum lease receipts that can be obtained from these contracts are as follows:

	30/9/2023 VND	1/10/2022 VND
Within one year	3,998,410,909	2,798,181,818
From two to five years	13,433,280,000 148,019,091	10,036,363,636 2,471,000,000
More than five years		
	17,579,710,000	15,305,545,454

#### (b) Foreign currency

<u> </u>	 30/9/2023		1/10/20	022
	Original currency	VND equivalent	Original currency	VND equivalent
USD	2,877,534	69,399,055,929	1,907,538	45,263,920,554

#### (c) Capital expenditure commitments

The Company had the following outstanding capital expenditure commitments approved but not provided for in the separate balance sheet:

	30/9/2023 VND	1/10/2022 VND
Approved and contracted	11,130,299,195	43,430,903,759

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## 27. Revenue from sales of goods and provision of services

Total revenue represents the gross value of goods sold and services provided, exclusive of value added tax.

Net revenue comprised:

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
Total revenue			
<ul> <li>Sales of merchandise goods</li> </ul>	37,197,687,706,056	57,808,704,593,493	
<ul> <li>Sales of finished goods</li> </ul>	15,675,573,606,016	23,634,273,781,682	
Others	7,758,252,061	7,249,838,102	
	52,881,019,564,133	81,450,228,213,277	
Less revenue deductions			
<ul> <li>Sales discounts</li> </ul>	256,227,646,279	235,503,862,029	
<ul> <li>Sales returns</li> </ul>	10,636,844,422	22,285,866,464	
<ul> <li>Sales allowances</li> </ul>	9,391,906,242	2,957,269,685	
	276,256,396,943	260,746,998,178	
Net revenue	52,604,763,167,190	81,189,481,215,099	
The Tevenue	=======================================	01,102,101,210,022	

## 28. Cost of sales

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
Total cost of sales:			
<ul> <li>Merchandise goods sold</li> </ul>	36,410,957,999,503	55,515,097,480,925	
Finished goods sold	14,129,805,609,860	21,760,279,939,401	
<ul><li>Others</li></ul>	1,438,298,509	920,657,823	
<ul> <li>Allowance (reversed)/made during the year</li> </ul>	(65,574,453,374)	112,125,331,612	
	50,476,627,454,498	77,388,423,409,761	

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### 29. Financial income

	Year ended		
	30/9/2023	30/9/2022	
	VND	VND	
Interest income from term deposits and loans receivable	3,493,917,031	10,315,629,445	
Profits from financial investments	1,076,750,000	1,094,800,000	
Income from profits distribution	569,219,313,947	154,371,185,341	
Realised foreign exchange gains	224,243,067,662	251,951,061,756	
Unrealised foreign exchange gains	2,114,003,286	5,999,777,701	
Other financial income	703,204,617	1,435,150,636	
	800,850,256,543	425,167,604,879	

# 30. Financial expenses

	Year en	Year ended		
	30/9/2023 VND	30/9/2022 VND		
Interest expense Realised foreign exchange losses Other financial expenses	184,694,883,045 113,384,659,040 2,138,062,212	176,518,452,634 242,244,477,150 1,126,303,852		
	300,217,604,297	419,889,233,636		

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# 31. Selling expenses

	Year ended		
	30/9/2023	30/9/2022	
	VND	VND	
Staff costs	595,641,447,118	800,829,008,111	
Export expenses	734,588,143,602	1,788,319,799,615	
Rental expenses	184,212,620,724	191,267,820,840	
Depreciation and amortisation	178,504,610,026	143,706,365,940	
Transportation expenses	122,664,976,847	192,663,313,546	
Advertising expenses	70,351,232,208	94,421,008,749	
Outside services	70,115,142,722	70,052,660,275	
Other selling expenses	165,751,421,952	187,899,547,586	
	2,121,829,595,199	3,469,159,524,662	

# 32. General and administration expenses

	Year ended		
	30/9/2023	30/9/2022	
	VND	VND	
Staff costs	87,843,401,610	137,809,115,329	
Depreciation and amortisation	30,162,020,849	31,898,095,327	
Outside services	31,977,383,698	51,617,783,651	
Guest reception expenses	10,677,349,360	12,241,321,628	
Rental expenses	18,953,626,090	18,518,659,374	
Business trip expenses	8,118,742,665	9,059,375,388	
Professional services	8,039,155,867	5,260,489,540	
Other general and administration expenses	46,781,605,456	56,612,516,972	
	242,553,285,595	323,017,357,209	

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# 33. Production and business costs by element

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
Raw material costs Labour costs and staff costs Depreciation and amortisation Outside services Others	13,052,226,649,528 756,748,227,290 296,698,963,838 1,223,002,874,116 646,617,614,749	20,525,871,449,898 1,020,188,374,598 288,742,037,855 2,383,274,263,506 740,564,626,415	

## 34. Income tax

# (a) Recognised in the separate statement of income

	Year ended		
	30/9/2023 VND	30/9/2022 VND	
Current tax expense			
Current year	<del>-</del> 2	22,742,463,666	
Under provision in prior year	1,536,979,754	939,181,818	
·	1,536,979,754	23,681,645,484	
Deferred tax expenses/(benefit) Original and reversal of temporary differences	59,265,850,625	(22,440,081,065)	
	60,802,830,379	1,241,564,419	

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### (b) Reconciliation of effective tax rate

	Year en	Year ended		
Φ.	30/9/2023 VND	30/9/2022 VND		
Accounting profit before tax	309,091,812,923	49,412,121,863		
Tax at the Company's tax rate Non-deductible expenses Tax exempt income Unrecognised deferred tax assets Under provision in prior year	61,818,362,585 13,200,629,518 (113,843,862,789) 98,090,721,311 1,536,979,754	9,882,424,373 21,294,195,296 (30,874,237,068) - 939,181,818		
	60,802,830,379	1,241,564,419		

## (c) Applicable tax rates

Under the terms of Income Tax Law, the Company has an obligation to pay the government income tax at the rate of 20% of taxable profits.

# (d) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

	30/9/2	2023	1/10/2	2022
	Temporary difference VND	Tax value VND	Temporary difference VND	Tax value VND
Tax loss	490,453,606,555	98,090,721,311	-	-

The tax losses expire in 2028.

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# 35. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the separate financial statements, the Company had the following significant transactions with related parties during the year:

	Year ended	
	30/9/2023 VND	30/9/2022 VND
Subsidiaries	9	
Hoa Sen Steel One Member Company Limited		
Purchases of merchandise and finished goods	11,165,960,437,401	16,849,446,476,866
Sales of merchandise and finished goods	10,998,802,448,339	15,154,201,068,619
Payments on behalf	125,152,350,216	145,872,876,921
Sales of fixed assets	18,702,475,219	-
Purchases of fixed assets	254,000,000	
Provision of processing service	27,145,456	<del>-</del> 0
Profit distribution received	79,701,680,202	55,113,744,672
Other sales	9.■	734,960,549
Sale returns	-	461,604,000
Hoa Sen Plastics Joint Stock Company		
Purchases of merchandise and finished goods	9,459,614,719	2,667,095,069,278
Sales of merchandise and finished goods	6,991,437,506	2,949,538,487,764
Purchase of leasing service	1,662,837,469	1,667,888,665
Provision of leasing service	410,753,368	132,000,000
Loans granted	118,500,000,000	-
Interest income	385,178,082	
Purchase returns	61,440,100	317,064,314
Sales of fixed assets	60,000,000	596,981,403
Sales of tools and instruments	26,980,420	=
Sales of scraps	10,090,980	-
Provision of processing service	2,798,250	=
Purchase of transportation service	2,448,000	-
Sale returns	=	1,506,534,607
Provision of transportation services	-	55,330,646
Other sales	2	1,171,818

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	Year ended	
	30/9/2023	30/9/2022
	VND	VND
TO THE PROPERTY OF THE PARTY OF		
Hoa Sen Binh Dinh Sole Member Limited Company	1,288,695,460,946	1,807,757,820,347
Purchases of merchandise and finished goods	12,744,811,017	53,100,202,214
Sales of merchandise and finished goods	3,984,180,788	362,700,165
Purchase of transportation service	765,000,000	302,700,103
Purchase of leasing service	153,268,494	2,136,688,455
Sales of fixed assets	172,731,046	909,091
Purchase allowances and purchase returns	43,000,000	88,000,000
Provision of leasing service	22,148,485	88,000,000
Sales allowances	13,859,988	-
Sale returns	625,747	_
Provision of processing service	The state of the s	32,534,930,981
Profit distribution received	14,943,615,661	19,747,239
Other sales		12,703,654
Purchase of processing service	-	12,703,034
Hoa Sen Nghe An One Member Limited Liabilities		
Company		
Sales of merchandise and finished goods	7,844,837,450,270	11,338,681,473,292
Purchases of merchandise and finished goods	7,717,697,049,045	10,677,905,794,382
Purchase of processing service	72,139,411,056	74,544,573,553
Purchase of transportation service	4,380,845,692	1,758,868,357
Purchase returns	1,912,485,853	1,313,093,999
Purchase of packaging service	1,159,901,997	<b>3</b>
Provision of leasing service	364,867,044	112,867,044
Purchase allowances	242,990,916	179,379,341
Provision of leasing service	116,040,000	116,040,000
Sales of scraps	48,548,688	×
Other sales	w us	5,265,843
Other purchases	w	466,646,471
Profit distribution received	452,606,481,613	· · · · · · · · · · · · · · · · · · ·
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	Year ended	
	30/9/2023 VND	30/9/2022 VND
Hoa Sen Nhon Hoi - Binh Dinh One Member Limited		
Liability Company Sales of merchandise and finished goods Purchases of merchandise and finished goods Purchase of processing service Purchase of transportation service Purchases of fixed assets Purchase of leasing service Purchase returns Provision of processing service Sales of scraps Sales of tools and instruments Provision of transportation service Sales of fixed assets Other sales Other purchases	2,736,525,476,044 1,897,176,551,422 17,341,430,717 1,382,429,285 805,000,002 507,709,678 296,081,059 16,666,695 11,000,000 5,535,000 4,160,000	5,916,912,916,961 5,293,505,494,304 48,253,646,596 1,683,027,246 - - 1,715,302,815 - - 283,000,000 52,984,112 191,314,130
Hoa Sen Ha Nam One Member Limited Liability Company Purchases of merchandise and finished goods Sales of merchandise and finished goods Purchase of transportation service Purchase of leasing service Provision of leasing service Purchase returns/purchase allowances Profit distribution received Other sales Other purchases	437,625,336,332 4,691,612,304 1,323,123,526 632,000,000 234,600,000 18,490,680 21,967,536,471	579,971,845,803 20,131,689,237 148,220,156 96,000,000 254,400,000 64,144,064 59,919,400,868 42,234,031 29,545,456
Hoa Sen Yen Bai Joint Stock Company Interest income Loans granted	2,205,821,918 2,000,000,000	5,248,575,343 2,700,000,000
Hoa Sen Phu My One Member Limited Liabilities Company Sales of merchandise and finished goods Purchases of merchandise and finished goods Purchase of leasing service Sales returns Provision of transportation service Purchase of transportation service Sales of fixed assets Purchase returns Sales of scraps Purchase allowances Other purchases Other sales	y 3,824,510,443,651 2,782,529,022,168 2,407,904,206 1,950,897,178 210,871,814 145,502,443 50,000,000 24,112,210 10,033,712 4,090,909	1,602,249,854,813 1,084,379,090,742 5,400,926,396 1,494,701,100 10,229,427 1,422,234

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	Year 6 30/9/2023 VND	ended 30/9/2022 VND
Hoa Sen Yen Bai Building Materials One Member		
Limited Liabilities Company		
Purchases of merchandise and finished goods	223,178,479,434	426,566,323,005
Purchase of transportation service	636,261,077	53,318,348
Sales of merchandise and finished goods	526,746,286	5,323,476,510
Operation leasing	120,000,000	
Purchase returns	12,363,560	-
Purchase allowances	2,145,616	40
Profit received	·	6,803,108,820
Other sales	<b>-</b> 0	185,822
Company owned by the Company's Chairman		
Hoa Sen Holdings Group		
Sales of merchandise and finished goods	2,270,409,673,386	3,092,150,468,293
Sales discounts	92,710,514,295	40,668,612,691
Purchase of transportation service	43,729,047,517	54,223,963,947
Purchase of leasing service	10,169,650,855	11,691,820,663
Provision of leasing service	4,004,933,810	3,426,751,992
Sales returns	3,363,622,179	4,211,655,248
Interest income on late payment Purchases of merchandise and service	196,103,790	733,063
Sales allowances	155,100,000	
Provision of transportation service	67,271,243	54,727,273
Purchases of fixed assets	21,382,180	5,624,030
Provision of processing service	18,000,000 17,334,799	7.004.452
Purchase of processing service	1,898,200	7,004,452
Sales of fixed assets	1,090,200	836,100,000
Other sales	_	108,548,139
		100,540,139
Hoa Sen Nghe An Investment Company Limited		
Purchase of transportation service	442,906,542	615,505,112
Hoa Sen International Art Performance and Concert Limited Liabilities Company		
Purchase of event organisation service	35,450,000,000	_
	22, 120,000,000	
<b>Members of Board of Directors</b>		
Remuneration		
Mr. Le Phuoc Vu – Chairman	360,000,000	360,000,000
Mr. Tran Ngoc Chu – Vice Chairman	300,000,000	300,000,000
Mr. Tran Quoc Tri – Member	240,000,000	240,000,000
Mr. Ly Van Xuan – Member	300,000,000	300,000,000
Mr. Nguyen Van Luan – Member	360,000,000	360,000,000
Mr. Dinh Viet Duy – Member	300,000,000	300,000,000

Notes to the separate financial statements for the year ended 30 September 2023 (continued)

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Year ended	
	30/9/2023 VND	30/9/2022 VND
General Director Salary, bonuses and other allowances	2,362,752,815	2,706,721,532
Other members of Board of Management Salary, bonuses and other allowances	14,431,880,677	16,587,416,081

## 36. Non-cash investing and financing activities

	Year ended	
	30/9/2023 VND	30/9/2022 VND
Costs of fixed assets acquired through occurrence of		
liabilities	17,171,863,456	93,030,622,427
Netting-off trade payables and receivables from profit		
distribution	147,742,472,417	2,088,425,817,863
Conversion of loans receivable into investments in		
subsidiaries	72,700,000,000	無
Conversion of interest receivable into investment in subsidiaries  Increase in investment in subsidiaries by off setting	7,454,397,261	-
accounts receivable from customers	-	149,850,000,000

# 37. Comparative information

The comparative information as at 1 October 2022 was derived from the balances and amounts reported in the Company's separate financial statements as at and for the year ended 30 September 2022.

22 December 2023

Prepared by:

Nguyen Thi Thanh Tuyen Accountant Nguyen Thi Ngoc Lan Chief Accountant Tran Quoc Tri General Director

CỐ PHẬN TẬP ĐOÀN HOA SEN